

Business travel mindset in China

A survey of attendees provided insights into the business travel mindset in China and how travel buyers plan to adapt to the changed environment.

Sentiment to travel once restrictions are lifted

77%

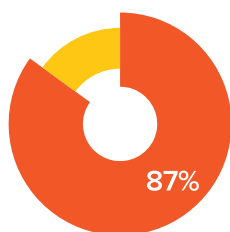
More than three quarters (77%) of businesses believed **more than half of employees would be happy to travel** once travel restrictions are lifted

48%

Just **under half (48%)** suggesting that the majority of their staff would be **happy to travel**.

Confidence is slowly returning. People are feeling safe to return to their former ways of life, with the acceptance of physical distancing.

Booking Growth



Domestic Growth

87% were seeing growth in domestic bookings

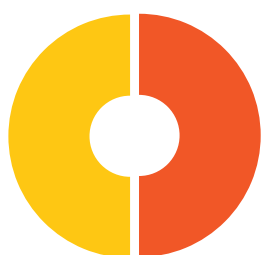


International Growth

Less than 10% were seeing growth in int'l bookings

Business demand has bounced back but numbers are understandably down.

RFP Planning



50:50

For travel buyers with supplier agreements coming to an end 2H2020, there was an equal split between new RFP/tender launches and those seeking short period extensions.